



## November 2019

### Thanks for your feedback!

Thank you to the hundreds of clients who completed our recent survey. We are reviewing the results and the valuable suggestions you have shared. Congratulations to our five randomly selected client survey raffle winners: **Scott B.** from Benefit Strategy Partners, **Stacey R.** from 7AC Tech, **Chris H.** from Plummer Youth Promise, **Denise P.** from Agri-Mark, and **Greg Z.** from SEEM Collaborative will each receive a \$100 gift certificate.

### Quick Links

[Client Directory](#)

[Service Call Request](#)

[Executive Office Suites](#)



### Seen Around Campus



Century Suites celebrates Halloween. Left to right: administrative assistant **Jeanine Feeley**, operations director **Theresa Milewski**, **Joe Mujalli** from client firm Banner Solutions, and client services specialist **Paula George**.

## Client News



**BANKW Staffing** has added [KNF&T Staffing Resources](#) to its family of locally owned full-service [staffing and recruiting agencies](#). With a presence in both the Boston and MetroWest areas, KNF&T Staffing Resources brings 36 years of superior contract, contract-to-hire, and direct hire services to BANKW's portfolio.



**Bricata**, a provider of comprehensive network protection, recently released a new version of its [network security platform](#). The enhancements provide security teams with increased flexibility and control through metadata filters, dashboard customization, and smart alerts grouping.

## Could Your Clients Be Looking for Space for Their Businesses? Earn a Referral Bonus!



Are you wondering how you can spread the word and potentially earn **\$1,000 or more** for referring a new client to Cummings Properties?

We now offer a marketing flyer you can display in your space. Contact your account manager to request customized flyers with your logo. By identifying a prospect, you can earn \$1 per square foot for a successful lease with us, with a minimum referral bonus of \$1,000!

Already know someone who needs space for their business? Click [here](#) to submit a referral or [here](#) to learn more about the client referral program.

## Upcoming Events



### Wellness Wednesday:

#### [The Top 10 Estate Planning Mistakes](#)

**November 6, 12:00 - 1:30 PM**

*400 TradeCenter, Suite 5900*

Hosted by [Cummings Executive Suites](#) and featuring Attorney Paul Bernstein, a lawyer with more than 20 years of estate planning experience  
Registration is [required](#).



### Student Job Fair

**Thursday, November 7, 10:00 AM - 1:00 PM**

*Woburn Memorial High School*

Hire students for part-time and full-time summer positions.

Sponsored by [Woburn Business Association](#)

For additional information, contact Maureen Trickett at 781-937-8210, ext. 10205 or [mtrickett@woburnps.com](mailto:mtrickett@woburnps.com).

## Business for Breakfast

### [New Obligations for Massachusetts Employers: What You Need to Know](#)

Thursday, November 13, 8:00 - 9:30 AM

400 TradeCenter, Suite 4780

Hosted by [Cummings Executive Suites](#) and featuring attorney David Fried

Registration is [required](#).

## MCLANE MIDDLETON

### [Success Through Diversity: Why the Most Inclusive Companies Will Win](#)

Wednesday, November 13, 4:30 - 7:00 PM

300 TradeCenter, Suite 7600

Hosted by [McLane Middleton](#) and featuring CEO and author Carol Fulp

Please [register](#) for this free event.



### [Thanksgiving at Strega Prime](#)

Thursday, November 28, 12:00 - 8:00 PM

400 TradeCenter, Suite 1900

À la carte and holiday *prix fixe* dinner available

Reservations: 781-933-3333,

[reservations@stregaprime.com](mailto:reservations@stregaprime.com), or [Open Table](#).

## Client Special

### Zen Muscular Therapy & Wellness Center

#### Massage Discounts

#### [Zen Muscular Therapy & Wellness Center](#)

100 TradeCenter, Suite 670

15% off one or more gift certificates for regularly priced one-hour deep tissue or Swedish massages

Free one-hour massage (\$85 value) with purchase of six one-hour deep tissue or Swedish massages

Offers valid through November 30, 2019.

## The Latest at Cummings



Harvard Business School's new case study, ["Bill Cummings: The Cummings Way,"](#) is expected to be used as a teaching tool at universities throughout the country and beyond. Pictured here are **Christina Wing**, one of the case study authors, with (left to right) Cummings president **Eric Anderson**, founder **Bill Cummings**, and chairman and CEO **Dennis Clarke**, who recently spent a day at Harvard helping to teach MBA and executive education students about the factors that led to Cummings Properties' success.

## Cummings Buildings Power Charities



Thank you to everyone who voted for Cummings Properties' [Construction Boston](#) entry -- our "FED Zeppelin" won the People's Choice Award! Cummings team members from various departments joined forces to design and build this massive blimp, made with 3,576 cans and bottles. The more than 80,000 nonperishable food items used to construct all the contest entries have been donated to Merrimack Valley Food Bank.

## Friendly Reminders

**Winter Parking Regulations** go into effect **November 15**. Please view the [parking and towing regulations](#), and contact your account manager with questions at 781-935-8000.

**Happy Thanksgiving!** Cummings Properties' offices will be closed **Thursday, November 28** in honor of Thanksgiving, with no staff on site. Limited staff will be on site **Friday, November 29**.

**Visit Cummings.com.** The comprehensive [Client Directory](#) is a treasure trove of hundreds of local companies, almost all of which are fellow client firms in the many Cummings Properties buildings in the area. Firms are encouraged to check their own listings to ensure the information is accurate and the company is appropriately classified. There is no charge for these listings, and a second free listing under a different classification can be readily provided as well. Email your information to [group@cummings.com](mailto:group@cummings.com).

**Smoking Law Reminder:** In accordance with [Massachusetts Smoke-Free Workplace Law](#), smoking is prohibited at all times *anywhere* inside Cummings Properties' garages or buildings. By state law, all those wishing to smoke must do so outdoors and **at least 30 feet away** from any building entrance. This law also applies to the use of e-cigarettes. In addition, client firms with after-hours staff should remind employees that building entrance doors should *not* be propped open at any time, including for employees leaving the building for a "smoke break." [Learn more](#) about the anti-tobacco legislation.

## Referral Opportunity

**Know Someone Looking for Space? Earn Cash for Client Referrals.**

You could earn \$1,000 or more for referring a new client to Cummings Properties.

Within our portfolio, which spans 11 cities and towns north of Boston, we have a space for every need. See details [here](#) or speak with your account manager to learn more. Earn \$1 per square foot for a successful lease with us, with a minimum referral bonus of \$1,000!

Newly  
Released

# 15,000 SF Chem Lab

8 Henshaw Street, Woburn - minutes from I-93



This chem lab facility is a prime opportunity for a life science firm seeking a cost-effective location in the Greater Boston suburbs. The suite offers significant lab infrastructure, private offices, conference rooms, dedicated loading, and large open labs—all with a fantastic window line.

**Lease 15,000<sup>SF</sup> lab** (subdividable to 2,865<sup>SF</sup>/4,553<sup>SF</sup>/7,404<sup>SF</sup>)



**Suite 8-BB | 2,865<sup>SF</sup>**

- Lab area: 975 SF
- Office area: 1,480 SF
- Make-up air: 1,000 CFM
- One 6-foot fumehood
- 35 LF resin countertop benchwork
- Electrical service: 200 A@120V/208, 3 phase

**Suite 8-B | 4,553<sup>SF</sup>**

- Lab area: 2,850 SF
- Office area: 1,400 SF
- Make-up air: 3,000 CFM
- Capacity for four 6-foot fumehoods
- 100 LF resin countertop benchwork
- Electrical service: 300 A@120V/208, 3 phase

**Suite 8-A | 7,404<sup>SF</sup>**

- Lab area: 3,660 SF
- Office area: 3,350 SF
- Make-up air: 3,000 CFM
- Three 6-foot fumehoods
- 150 LF resin countertop benchwork
- Electrical service: 300 A@120V/208, 3 phase

**General Building Features**

- Upgraded finishes throughout
- Abundant window line
- Moments from I-93
- Ample free on-site parking
- Convenient to public transportation

If you no longer wish to receive our emails you may [unsubscribe](#). Unfortunately, if you unsubscribe, you **will not** receive important building notices such as water and electric shutdowns or fire alarm testing.