



July 2024

*This monthly newsletter is prepared primarily for and about Cummings Properties' leasing clients. [Sign up here](#) to enjoy the latest client news, events, special offers, and more.*

## NuPath Makes National News

**NuPath** has gained national attention after being featured on CNBC's "Power Lunch" in June. Day Services Director **Elder Soares** and **Bell Curve Trading** partner **Bill Strazzullo**, another long-time Cummings leasing client, were invited to discuss the Woburn nonprofit's highly successful Job Camp program, which teaches adults with developmental challenges the skills needed to secure employment and thrive in the business world. Pioneered by Strazzullo, who still teaches it now, the program just graduated its 11<sup>th</sup> full-year class. [Watch the inspiring segment via CNBC.](#)



## Welcome, New Neighbors

*Not including Beverly and TradeCenter 128*

21 Cummings Park, Suite 262,  
Woburn  
*Logistics offices*

101 Cambridge Street, Suite 310,  
Burlington  
*Financial literacy*

**ProTom International Holding**  
3-A Gill Street, Woburn  
*Proton therapy systems*

**Unicon Pharma**  
100-K Tower Office Park, Woburn  
*Staffing for life sciences*

**RS12 Fitness**  
165-B New Boston Street, Woburn  
*CrossFit*

**Elmer Urias**  
34 Commerce Way, Suite B254,  
Woburn  
*Real estate*

## Celtics Pride: From Gill Street to the Garden



**New England Flag and Banner** garnered media attention in the wake of the Boston Celtics NBA title victory. Tasked with crafting banner 18 for the legendary New England team, the Woburn firm appeared all over the pre-parade evening

news. Check out these engaging three-minute segments from [CBS News Boston](#) and [NBC 10 Boston](#).

## Seen Around Campus

Below, left: Hearty thanks and congrats to Woburn leasing client **Rob's Heating Corporation** for referring a new leasing client to Cummings! Pictured, Owner **Robson Magalhaes** (right) accepts a [Rewards for Referrals](#) bonus check from Cummings account manager **Bob Folger**.

[Learn how](#) you could be the next client posing with a big check simply by making a referral to the Cummings leasing team.



Above, right: **Woburn Chamber of Commerce** visited the TradeCenter 128 campus for a lively “Meet the New Executive Director” event. Pictured, Cummings account manager **Natalie Breen** welcomes Chamber executive director **Mark Comeiro**, also the owner of **Comeiro Mediation Services**.

## Noteworthy News



Engineering innovator **Aptima** secured a U.S. Air Force contract to develop AI-informed assistive technology to optimize facility maintenance. Additional details about the “ARTIFICER” tool are available [online](#).



Antibody-focused biotech firms **Leveragen** and **92Bio** formalized a strategic collaboration to expedite the discovery of advanced treatments for complex diseases. Learn more about the agreement and Leverage’s innovative genetic engineering technologies via [businesswire.com](https://www.businesswire.com).



market expansion initiatives.



**Feon Energy** closed a \$6.1 million seed round that will fuel its development and commercialization of next-generation batteries. [Learn more online](#).



Woburn leasing clients **Boston Metal**, **VEIR**, **Verdox** were recognized by *TIME* magazine in its list of “[America’s Top Greentech Companies 2024](#).”

Of the 250 organizations ranked, 28 are based in Massachusetts. **Governor Maura Healey** honored these local climate tech firms last week with a [Governor’s Citation](#).



Joy and excitement were centerstage at Cummings Foundation's recent **Grant Winner Celebration**, where partygoers enjoyed dynamic words of thanks from **Governor Maura Healey** as well as crowd-pleasing remarks from **Joyce** and **Bill Cummings**. Healey lauded the Cummings organization's unique model whereby 100 percent of rental profits are dedicated for charitable purposes.



*"To the Cummings, thank you for your innovative and thoughtful and, dare say, courageous leadership. As somebody who is pretty focused on economic development in the state, we want to see buildings full, we want to see those leases taken up, and those rents coming in."*  
~Governor Maura Healey

Watch [the full recording of the speaking program](#) on YouTube.

The close of one grant cycle heralds the start of the next: the Foundation is now accepting letters of inquiry (LOIs) for the 2025 **Cummings \$30 Million Grant Program**. Submission of an LOI is the first step toward applying to become one of 150 local nonprofits to be awarded grants next June. Please spread the word to area nonprofits that are doing important work in local communities.

To Cummings Properties' more than 2,000 leasing clients, thank you for your tenancy, which is so enormously helpful in funding the Cummings organization's good works.

## Special Offer



### Summer Training Deals Impact Sports Lab

220 West Cummings Park,  
Woburn

Take advantage of discounted summer training programs. Small group and/or team training sessions will be available for mornings, afternoons, or

evenings through **August 30**. [View available membership packages.](#)

## To Do This Month

## **CRAFTING YOUR LEGACY:**

WILLS VS. TRUSTS

**FREE SEMINAR AT  
LORD HOBO BREWERY**



### **Wills vs. Trusts**

#### **Monteforte Law**

**Tuesday, July 9, 6:00-8:00 PM**

*Lord Hobo Brewery, 5 Draper Street,  
Woburn*

Attendees will learn the essential differences between wills and trusts during this seminar. Sip craft beer while receiving expert guidance on estate planning. [Reserve your spot online.](#)



### **Small Business Seminar Series**

#### **Success from Within**

**Friday, July 12, 4:00-7:00 PM**

*101 Cambridge Street, Suite 310,  
Burlington*

Guest host **Kyle Chontos, CLTC**, of **Nationwide Financial**, will present on succession planning for small business owners. [See flyer for details.](#) Contact **Sunny Su** at [sunnysuwsb@gmail.com](mailto:sunnysuwsb@gmail.com) or 617-201-7065 to register for this event.



### **Horn Pond Concert Series**

#### **SCI Social Capital Inc**

**Fridays, July 12 & 26, August 9 & 23, 6:00-8:00 PM**

*Woburn Ice House Park, along Sturgis Street*

Enjoy live outdoor concerts performed by One Moe Time, School of Rock, Eva Davenport, and a surprise artist. View the full schedule [online.](#)

## **Save the Date**



### **Women's Business Summit**

#### **SCORE Northeast Massachusetts**

**Wednesday, September 18, 9:30 AM-3:00 PM**

*Andover Country Club, 60 Canterbury Street*

Attendees will hear insights from successful small businesswomen from the local area. This event will feature a series of speakers (including **Emily Baumgartner**, co-founder and CEO of Woburn leasing client **Family Dinner**), roundtables, and networking opportunities as well as morning coffee and lunch. [Tickets are available](#) for purchase online.

## **The Latest at Cummings**

Cummings was delighted to host Boston Marathon race director **Dave McGillivray** (pictured, right, with **Bill Cummings**) as guest speaker at its summer Sales and Management Retreat. The legendary runner, a long-time Cummings leasing client, wowed audience members of all activity levels, earning rave reviews from the energized, inspired crowd. Watch [this YouTube video](#) for an abbreviated motivational address, and visit [Dave's personal website](#) to view his availability.



## Friendly Reminders

**Holiday Closure:** Cummings' offices will be closed this **Thursday, July 4**, in honor of Independence Day.



**Avoid Charges for Preventable Repairs:** Please ask all staff to review [these facilities maintenance quick tips](#) to save your firm from costly preventable repairs. As a reminder, clients are responsible for any damages to the leased premises *beyond regular wear and tear*, and associated repairs may be charged to the client on a time and materials basis with a minimum charge of \$150.



**We want to hear from you!** Do you have news or a great photo to share? Is there a special you'd like to offer to Cummings clients? Email your news, offers, photos, and more to **Lisa** at [lvs@cummings.com](mailto:lvs@cummings.com).

## Earn Cash for Client Referrals

**Know someone looking for space? You could earn \$1,000 or more for referring a new client to Cummings Properties.** Within our portfolio, which spans 11 cities and towns north of Boston, we have a space for every need. Contact your account manager or [view this flyer](#) to learn more.

Earn \$1 per square foot for a successful lease with Cummings, with a minimum referral bonus of \$1,000!



# 45,000 SF Battery Technology Facility

Two Dry Rooms | 3,000 Amps at 277/480 Volt Power



10 Commerce Way, Woburn Suites C and H - 45,861 SF

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Cummings Properties, LLC | 200 West Cummings Park | Woburn, MA 01801 US

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