



## Successful Client Referral



Congratulations to **Barbara Devlin** of **Anna Lotan, LTD** (pictured with Account Manager **Dave Harvey**) for earning a \$1,000 client referral bonus! Thanks to Barbara's referral of a contact from her professional network, **NY Laser Outlet** has leased space -- and is now open -- at Cummings' building at 444 Washington Street in Woburn.

*"It was really easy! I just called, provided a name and number, and earned \$1,000. I would recommend the client referral program to anyone who knows someone who needs space for their business. You are helping someone else and getting rewarded for it as well."* - Barbara Devlin

**Learn how you could earn a client referral bonus of at least \$1,000.**

## Welcome New Clients

*Not including Cummings Center and TradeCenter 128*

### **Anba Pharma Company**

*Pharmaceuticals*  
3-H Gill Street, Suite 300, Woburn

### **Aronson Alarm**

*Alarm systems for residences and businesses*  
100-Y Tower Office Park, Woburn

### **Boston Express Livery Service**

*Executive car service, airport transfers, and sightseeing tours*  
165-U New Boston Street, Suite 275, Woburn

### **Boston Roundtable**

*Support network for students of all backgrounds*  
100-L Tower Office Park, Woburn

### **CBD Please**

*Cannabis products (sales office only)*  
100-H Tower Office Park, Woburn

### **City Elevator Company**

*Elevator servicing*  
2-M Gill Street, Woburn

### **Clearview Horizons**

*Educational workshops and individual, group, and couple's therapy*  
40 Shattuck Road, Suite 112, Andover

### **Jean C. Kelley, MD, Edyta M. Konrad, MD PhD, and Julia Resnik, MD**

*Functional medicine*  
144 North Road, Suite 2250, Sudbury

### **Khoury Fuel**

*Gas stations with retail convenience stores*  
155-U New Boston Street, Suite 168, Woburn

### **Michael D. Lynch**

*Therapy services*  
101 Cambridge Street, Suite 365, Burlington

### **Hugh P. Maginnis**

*Financial services*  
40 Shattuck Road, Suite 309, Andover

### **Michael T. Meehan**

*Financial services*  
100-M Tower Office Park, Woburn

### **Michael F. O'Connor**

*Financial Services*  
40 Shattuck Road, Suite 309, Andover

### **Pinnacle Private Wealth**

*Financial Services*  
40 Shattuck Road, Suite 309, Andover

### **Stay Beautiful Medspa**

## A Cure for Biotech Traffic Woes?



The recent [MassBio 2019 Transportation Survey](#) revealed that 60 percent of biotech workers would change jobs for a better commute. Cummings Properties president Eric Anderson and client Raj Rajur, founder and executive director of **C2I Incubator**, weighed in on the issue of commuter traffic in a recent [letter to the editor](#) published in *The Boston Globe*.

## Special Offers



### **\$1 off each meal - Diner in the Park**

340 West Cummings Park, Woburn

Mention this ad between 7:00 - 8:00 AM and 2:00 - 3:00 PM to receive the discount. Pressed for time? Call ahead to place your order: 781-932-7400 or 932-7401

Open Monday - Friday, 7:00 AM - 3:00 PM.

Catering is also available.



### **15% discount - Guided Sound Healing Meditation**

#### **Restore Meditation**

400 West Cummings Park, Suite 1925, Woburn

Reduce stress and increase mental clarity.

Book your cushion [here](#), and use promo code Cummings2019.

Discount applies to morning and mid-day classes and class packs.

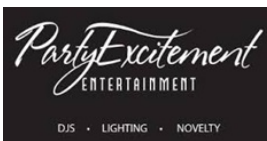


### **15% off orders of more than \$50 - Edible Arrangements**

71 Cummings Park, Woburn

Use promo code CMGS15.

Offer valid at Woburn location only and expires November 15, 2019.



### **10% discount - Party Excitement Entertainment**

30-G Sixth Road, Woburn

Mention this ad to receive a discount on DJs, casino themes, photo booths, [and more](#).

Contact: 978-535-3100 or [info@partyexcitement.com](mailto:info@partyexcitement.com)

## Boston Canstruction - Vote for our Submission!

Cummings Properties colleagues recently took part in the annual [Canstruction](#) charity competition, using canned goods and other nonperishable food items to create a themed structure. All of the food used to create these impressive sculptures will be donated to people experiencing food insecurity in Massachusetts. You can check out all the submissions in person at the [free](#)





## Celebrating 20 years with Cummings

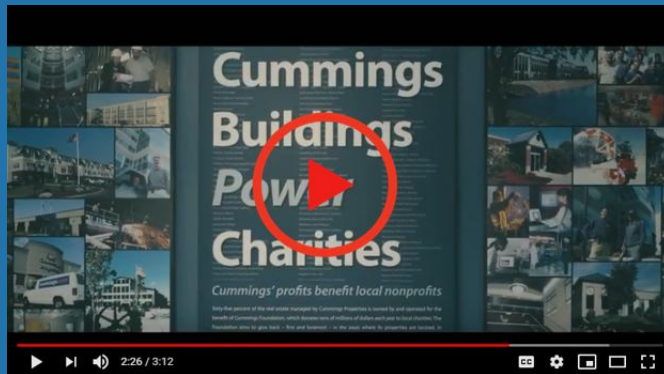
**Kitaeff Inc.** celebrates 20 years leasing with Cummings Properties. The organization joins more than 140 other client firms that have reached this milestone. Pictured here, **Gary Kitaeff** (left) accepts a commemorative captain's chair from Cummings account manager **Dave Harvey** to mark the occasion.

## Cummings Buildings Power Charities

**A record-setting year:** The Cummings \$20 Million Grant Program received a record number of Letters of Inquiry (LOIs) this year: a whopping 738 compared with last year's 574. The applicants - which continue to represent a wide variety of causes, including education, food insecurity, elder care, social justice, and healthcare - submitted requests to be considered for 125 grants, totaling \$20 million, to be awarded next June. The Foundation's LOI Committee, made up of community leaders working on a volunteer basis, is currently evaluating the proposals to determine which nonprofits will be invited to submit full applications. A full list of past grant recipients is available [on our website](#).

**Cummings**  
**\$20MILLION**  
GRANT PROGRAM

**Sharing recognition:** Boston's Museum of Science presented its Colby Award to Cummings Foundation in recognition of its significant contributions to the Museum, described in this [three-minute video](#). The Cummings organization is most grateful to leasing clients like you for making this type of philanthropy possible.



## Client News



**Ninety Nine Restaurants** was recognized by *Boston Business Journal* as a **Partner of the Year** for its long-term multi-faceted support of Pine Street Inn. For nearly 40 years, Ninety Nine has provided the Boston homeless shelter with significant financial support, as well as assistance with fundraising and training.



**Fitzgerald Physical Therapy**, 500 West Cummings Park, Suite 2100, Woburn, specializes in treating sports injuries, ankle sprains, lower back pain, headaches, pregnancy pains, and much more. Take advantage of your flex spending before the end of the year, and call 781-305-4656 to schedule an appointment. All major insurance providers are accepted.

**Ironwood Batting Cages** has been selected for a 2019 Best of Woburn Award in the Batting Cage Center category. Each year, the Woburn Award

Program identifies companies that enhance the image of small business through service to their customers and the surrounding community. Ironwood Batting Cages is open through **October 13**.



**Get In Shape for Women**, 400 West Cummings Park, Suite 1800, Woburn, is hosting an Open House Drop-In Week **October 8 through 12**. Stop in and learn all about what GISFW does, and enjoy a **\$50 discount** on a 6-Week Jump Start Program, which includes unlimited workouts, weekly meal plans, accountability, and support from the Get In Shape for Women community. Call 617-852-8000 or [email](#) for more details.



**Olympia Grille**, 25A Olympia Avenue, Woburn, serves traditional Greek and American cuisine. All items are made from scratch, using the freshest ingredients and quality products. Olympia offers a 5 percent discount on all online orders. Catering is also available. Call 781-933-9933 or visit the [website](#) to place an order.



## The Latest at Cummings

Thank you to everyone who has completed the Client Survey -- we appreciate your feedback and will put it to good use. For those who have not yet submitted the survey, there is still time. Click [here](#) by **October 9**, and share your thoughts on how we can better serve your

business needs.

## Upcoming Events



### **Woburn Business Association – After Hours Networking**

**Thursday, October 10, 5:30 – 7:30 PM**

*110 Grill, 373 Washington Street, Woburn*

Meet and mingle with local professionals and business owners while enjoying appetizers, a cash bar, and raffle prizes. Please [RSVP](#).



### **Networking Luncheon with Devon Grilly**

**Wednesday, October 16, 12:00 – 1:15 PM**

*Polcari's, 309 Montvale Avenue, Stoneham*

Devon Grilly is a certified COR.E. Energy Coach, speaker, and blogger.

Sponsored by [Women of Woburn](#). Please [RSVP](#).



### **Grand Opening - Liz's Lash & Skin Care Studio**

**Monday, October 21, 2:00 – 7:00 PM**

*101 Cambridge Street, Suite 200, Burlington*

Enjoy product discounts, new client specials, raffle, goodie bags, refreshments, and discounted mini-services (schedule mini-service prior to event). Call 781-354-9119 for more information.

## Friendly Reminders

**Missing packages?** Amazon delivers packages to thousands of customers. To help ensure you receive your products, indicate "Deliver to Suite" in the delivery options section when you submit your order.

**Talking trash!** Clients are reminded to please observe some simple guidelines for trash removal. To prevent unsightly carpet stains and burns, all trash bags and barrels should be carried or carted—not dragged—over carpeted floors. Please remember that the trash compactor is for normal office waste only. When trash is placed in one of the compactors, the compactor ram *must* be operated to prevent overflows and jams. Please do not leave unwanted items, such as furniture or other large items, in or near the compactors, or on any of the loading docks. Also remember that all cardboard boxes or materials need to be broken down before being placed into recycling dumpsters or bins. This will help maximize capacity, as well as greatly assist our recycling efforts. Thank you for your cooperation.



Daylight Saving Time ends Sunday, November 3. Remember to turn the clocks *back* one hour before going to bed on Saturday, November 2.

## Together We Can Beat the Flu

6 Tips to Stay Healthy this Flu Season



Flu season is approaching!

Learn how to avoid and treat the flu.



**We want to hear from you!** Do you have news or a great photo to share? Is there a special you'd like to offer to Cummings clients? Email your news, offers, and photos to Lisa VanStry at [lvs@cummings.com](mailto:lvs@cummings.com).

## Earn Cash for Client Referrals

**Know someone looking for space? You could earn \$1,000 or more for referring a new client to Cummings Properties.** Within our portfolio, which spans 11 cities and towns north of Boston, we have a space for every need. See details [here](#) or speak with your account manager to learn more. Earn \$1 per square foot for a successful lease with us, with a minimum referral bonus of \$1,000!

# Prominent Suite

15,240 SF Woburn



## Available October 2019

- Continuous window line with views of Boston skyline
- Upgraded finishes throughout
- Highly visible sixth-floor location with prominent signage opportunity
- Spacious private offices, open office areas, conference room, training room, fully equipped kitchen, and IT room
- Direct I-95 frontage on the Woburn/Burlington line
- On-site MBTA bus service and abundant free garage parking
- Abundant business and lifestyle amenities on site



[View Floor Plan](#)

[Client Directory](#)

[cummings.com](http://cummings.com)

[Service Call Request](#)

[Executive Office Suites](#)



If you no longer wish to receive our emails, you may unsubscribe below. Unfortunately, if you unsubscribe, you will not receive important building notices such as water and electric shutdowns or fire alarm testing.